

Pacific 2014 Budget DRAFT

			2012 Actuals	2013 Actual	2014 Budget	2014 Actuals	sep-dec	Jan - aug	total	Explanations
	Income									
	11000 · Membership									
	11005 · Athlete		1,262,981	1,247,060	1,312,395	439,920	890,880	498,090	1,388,970	
	11010 · Non-Athlete		92,998	87,894	90,560	28,680	64,260	27,928	92,188	
	11015 · Club		31,125	33,145	31,575	7,225	22,175	8,150	30,325	
	Total 11000 · Membership		1,387,104	1,368,099	1,434,530	475,825	977,315	534,168	1,511,483	
	11500 · Meet Fees LSC									
	11505 · Entry Fees		363,718	386,527	371,755	258,887	201,000	373,000	574,000	
	11510 · Sanctions		9,950	10,665	10,785	7,575	3,150	6,455	9,605	
	11515 · Late Payment Penalty		3,682	3,838	960	1,055	200	400	600	
	Total 11500 · Meet Fees LSC		377,350	401,030	383,500	267,517	204,350	379,855	584,205	
	12500 · Age Group Program - Co-Pay									
	12505 · Western Zone		54,218	17,280	37,500	36,875	-	73,800	73,800	Hawaii - 60 athletes
	12510 · Pacific Coast		16,000	2,970	12,320	12,300	-	8,960	8,960	So Cal - 32 athletes
	12515 · Zone All-Star Meet		14,350	23,750	22,800	21,600	-	19,760	19,760	Zone 1 S - 304 athletes
	12520 · NACC		18,140	23,660	39,000	39,000	-	37,760	37,760	San Diego - 64 athletes
	Total 12500 · Age Group Program - Co-Pay		102,708	67,660	111,620	109,775	-	140,280	140,280	
	13000 · Camp Program - Co-Pay									
	13005 · SR Olympic Training Center		7,350	-	7,200	6,075	-	7,200	7,200	Jan
	13010 · 11/12 JO Camp		2,820	3,050	2,850	2,295	-	2,850	2,850	Feb/Mar
	13015 · Adam Schmidt 10 & Under		735	750	720	540	-	600	600	Apr/May
	13030 · 13-18 Junior Leadership Camp		3,540	2,940	3,600	-	3,000		3,000	Sept
	13035 · Diversity Camp		330	750	600	-	600		600	Nov/Dec
	Total 13000 · Camp Program - Co-Pay		14,775	7,490	14,970	8,910	3,600	10,650	14,250	
	14000 · Marketing Income									
	14035 · Website Ads		525	300	300	200	150	300	450	
	12010 · Marketing		-	-	-	-	-	-	-	
	Total 14000 · Marketing Income		525	300	300	200	150	300	450	
	16000 · Other Income									
	16005 · Meet Reg Surcharge		3,150	6,077	5,300	3,960	1,800	3,700	5,500	
	16006 · Meet Reg Rebate		(3,065)	(5,025)	(4,800)	(3,300)	(1,500)	(3,200)	(4,700)	
	16010 · Awards Banquet		1,870	1,630	1,800	-	1,800	-	1,800	
	16040 · Fines		250	200	300	150	50	150	200	
	16050 · Contributions		65	74	-	75	-	-	-	
	16060 · Returned Check Fee		650	100	300	50	150	50	200	
	Total 16000 · Other Income		2,920	3,056	2,900	935	2,300	700	3,000	
	17000 · Interest Income		248	278	300	236	100	200	300	
	18000 · Point Redemption from CC		4,939	2,500	3,000	2,000	1,000	2,000	3,000	
	Total Income		1,890,569	1,850,413	1,951,120	865,398	1,188,815	1,068,153	2,256,968	
	Gross Profit		1,890,569	1,850,413	1,951,120	865,398	1,188,815	1,068,153	2,256,968	

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			2012 Actuals	2013 Actual	2014 Budget	2014 Actuals	sep-dec	Jan - aug	total	Explanations
	Expense									
		51000 · USA SWIM FEES								
		51015 · Annual Athlete	849,398	838,534	907,905	299,880	589,125	309,510	898,635	
		51020 · Seasonal	95,960	92,182	93,210	48,090	42,900	48,000	90,900	
		51030 · Non-Athlete	73,012	74,319	75,790	25,456	49,140	26,572	75,712	
		51040 · Club / Organization	10,890	10,120	9,840	2,570	6,910	2,540	9,450	
		51050 · Reimb Board Memberships	253	-	-					
		51070 · Athlete Cards	-						-	Move to Office Supplies
		Board Designated Membership Fund					73,500	38,706	112,206	
		Total 51000 · USA SWIM FEES	1,029,513	1,015,155	1,086,745	375,996	761,575	425,328	1,186,903	
		52000 · NATIONAL/SENIOR PROGRAM								
		52005 · Trials	-	25,200	-	-	-	-		None this Year
		52010 · Meet Support	26,000	18,791	15,000	5,500	-	10,000	10,000	
		52015 · Sr. - Grand Prix/Others	11,600	9,300	7,500	12,900	1,500	16,500	18,000	
		52020 · Sr. National Champs	19,948	18,550	26,500	10,550	10,800	18,000	28,800	
		52035 · Jr. - Champ Meets	48,521	90,437	68,000	30,400	45,000	49,500	94,500	
		52040 · Open Water Programs	750	-	3,000	-	-	3,000	3,000	
		52060 · Club-Coach Travel	13,814	14,650	10,000	5,100	3,000	9,000	12,000	2 per year
		52065 · Disability				-	-		-	Moved to 54600
		52070 · Club Development/Education	4,330	8,367	12,500	4,059	9,000	3,000	12,000	
		52080 · USAS/PC Coach Mentor Progr	-	-	2,500	-	500	500	1,000	
		52090 · Int'l All Star Meet	-	-	15,000	13,284	-	15,000	15,000	Seattle
		52095 · Sectionals/Legends					-	30,000	30,000	Moved from Investment
		Total 52000 · NATIONAL/SENIOR PROGR	124,962	185,295	160,000	81,793	69,800	154,500	194,300	
		54000 · AGE GROUP PROGRAMS								
		54010 · Pac Coast All Star Meet	43,221	9,069	24,773	22,060	-	18,060	18,060	So Cal - 32 Athletes
		54015 · Western Zone Meet	156,813	43,524	75,078	69,720	-	148,149	148,149	Hawaii - 60 Athletes
		54020 · NACC Meet	59,415	69,834	107,856	85,298	-	76,115	76,115	San Diego? - 64 Athletes
		54030 · S/C and Long Course JO Mee	8,000	8,000	8,000	8,000	-	5,000	5,000	
		54100 · Zone All Star Meet	-	-	-					
		54150 · ZAM-Host Zone	5,565	4,200	5,000	3,174	-	5,000	5,000	Host - Zone 1S
		54175 · ZAM Expenses	47,928	38,969	48,552	43,787	-	39,276	39,276	
		Total 54000 · AGE GROUP PROGRAMS	321,691	173,597	269,259	232,038	-	291,600	291,600	
		54500 · CAMP PROGRAM								
		54510 · SR Olympic Training Center	24,218	-	27,845	15,307	-	20,000	20,000	
		54515 · 11/12 JO Camp	5,738	8,948	9,280	6,278	-	8,500	8,500	
		54520 · Adam Schmidt 10 & Under	1,970	2,601	3,450	4,082	-	3,450	3,450	
		54535 · 13-18 Jr. Leadership Camp	4,078	9,047	11,800	-	11,800	-	11,800	
		54550 · Diversity Camp	1,623	1,914	4,000	-	4,000	-	4,000	
		Total 54500 · CAMP PROGRAM	37,628	22,511	56,375	25,667	15,800	31,950	47,750	

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			2012 Actuals	2013 Actual	2014 Budget	2014 Actuals	sep-dec	Jan - aug	total	Explanations
		54600- DISABILITY								
		54610 - Travel	1,600	500	-	2,000	1,000	1,000	2,000	info needed
		54615- Meet	-	-	-				-	info needed
		54620- Grants/Programs	-	-	4,500	4,500			-	info needed
		Total 54600 DISABILITY	1,600	500	4,500	6,500	1,000	1,000	2,000	
		55000 - DIVERSITY								
		55100 - Diversity Program Grants	38,000	35,942	50,000	16,500	25,000	25,000	50,000	
		55200 - Awareness Fund	893	-	1,000	-	1,000	500	1,500	
		55300 - Fred Siegrist Scholarship	-	-	500	-	-	500	500	
		55400 - Diversity Camp Donation	-	-	1,700	1,562	-	-	-	None required this year
		Total 55000 - DIVERSITY	38,893	35,942	53,200	18,062	26,000	26,000	52,000	
		55500 - EVENTS								
		555 Pacific Hosted Meet	-	14,731	-	12,981	-	-	-	FW Awards/Polos
		555xx - Disability Meet/Camp	-	-	-	-	-	-	-	Moved to 54615
		55510 - Annual Awards Banquet								
		55515 - Banquet - Venue & Food	12,025	7,198	12,000	-	12,000	-	12,000	
		55520 - Awards	3,181	2,155	2,000	-	2,000	-	2,000	
		Total 55500 - EVENTS	15,206	24,085	14,000	12,981	14,000	-	14,000	
		56000 - CHAIRMAN								
		56020 - Volunteer Recognition	1,000	3,347	1,000	-	2,000	-	2,000	
		56030 - Contingency	-	1,087	3,000	1,196	1,000	2,000	3,000	
		56075 - Travel Expenses	277	823	1,000	190	340	660	1,000	
		56200 - Legal Counsel	-	3,000	6,000	3,000	2,000	3,000	5,000	
		Total 56000 - CHAIRMAN	1,277	8,257	11,000	4,385	5,340	5,660	11,000	
		57000 - TREASURER								
		57200 - Fees-Filing	180	160	180	150	300	150	450	
		57300 - Fees-Accounting & Audit	61,537	35,519	35,700	28,352	31,300	16,800	48,100	
		57500 - Bank Service Charges	1,520	1,841	3,030	448	172	344	516	
		57700 - Insurance	867	663	1,000	594	970	1,940	2,910	Equipment & Workers com
		Total 57000 - TREASURER	64,105	38,182	39,910	29,543	32,742	19,234	51,976	
		58000 - OFFICIALS								
		58300 - Supplies/Copying	2,940	2,300	3,000	3,087	500	2,500	3,000	
		58400 - Rule Books	763	2,344	2,500	3,604	-	2,800	2,800	
		58500 - Equipment	1,863	1,007	1,040	951	-	1,000	1,000	
		58600 - Clinics	17,545	25,217	18,000	-	18,000	-	18,000	
		58700 - Motivational(Recruit/Retain)	4,362	2,352	5,500	5,783	1,000	5,000	6,000	
		58800 - National Evaluators	1,852	2,783	3,500	5,264	1,500	4,525	6,025	
		58900 - Officials to National Meets	1,679	2,598	3,150	1,750	350	2,800	3,150	
		58950 - Lodging for Officials	3,386	4,599	5,400	3,937	1,000	5,000	6,000	
		Total 58000 - OFFICIALS	34,390	43,200	42,090	24,376	22,350	23,625	45,975	

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			2012 Actuals	2013 Actual	2014 Budget	2014 Actuals	sep-dec	Jan - aug	total	Explanations
		59000 · VOLUNTEERS								
		59100 · Officials Background Check	-	-	-	169	200	100	300	
		59200 · Background Reimbursement	1,645	1,940	1,800	106	1,000	500	1,500	
		59300 · Coach / Manager Stipend	5,950	4,150	5,900	6,650	-	6,700	6,700	
		59400 · Seminars / Clinics	1,145	2,009	2,200	1,372	1,500	1,500	3,000	
		59500 · Meetings	-	-	-					
		59505 · Board of Directors	2,955	1,139	1,100	1,483	600	1,000	1,600	
		59510 · House of Delegates	21,109	12,472	20,000	2,141	15,000	10,000	25,000	
		59515 · Zone 4 HOD/BOD Attend	1,468	1,699	1,750	1,117	750	1,000	1,750	
		Total 59500 · Volunteers	34,271	23,408	32,750	13,038	18,850	20,800	39,850	
		60200 · USAS Convention								
		60205 · Delegates	14,308	12,215	20,220	-	20,220	-	20,220	Jacksonville FL
		60210 · Hospitality	-	-	-	-	-	-	-	
		60215 · Athletes	1,794	1,164	3,370	-	3,370	-	3,370	2 athletes
		Total 60200 · USAS Convention	16,102	13,378	23,590	-	23,590	-	23,590	
		Total 59000 · VOLUNTEERS	50,374	36,787	56,340	13,038	42,440	20,800	63,440	
		62000 · MARKETING								
		62100 · WEB SITE/INTERNET	440	1,647	300	610	230	610	840	
		62200 · Website Maintenace	-	-	2,500	75	100	100	200	
		Total 62000 · MARKETING	440	1,647	2,800	685	330	710	1,040	
		63000 · OFFICE EXPENSES								
		63100 · Telephone & Internet	6,095	6,439	6,400	4,146	3,000	4,000	7,000	
		63150 · Conference Call Services	1,575	1,770	2,000	1,250	800	1,400	2,200	
		63300 · Postage	4,664	5,496	4,800	2,284	3,100	2,400	5,500	
		63400 · Supplies/Copying	3,885	4,925	5,100	2,372	2,900	2,500	5,400	
		63450 · Athlete Cards	-	9,404	10,000	-	2,600	-	2,600	Moved from 51070
		63500 · Mileage	406	-	500	-	150	150	300	
		63450 Donations to other organization	-	1,991	-	-	-	-	-	
		63600 · Repair & Maintenance	109	148	600	598	200	400	600	
		63625 · Equipment Purchases	727	921	500	196	200	200	400	
		63650 · Computer Purchases	1,781	610	1,400	621	800	1,000	1,800	
		63675 · Software Purchases	8,735	595	240	301	1,000	240	1,240	
		63700 · Storage Rental	1,972	4,171	4,076	2,243	2,320	2,240	4,560	Records, Apperal, Dropbox
		Total 63000 · OFFICE EXPENSES	29,947	36,470	35,616	14,010	17,070	14,530	31,600	
		Total 70000 · STAFF EXPENSES	107,100	119,988	114,562	77,119	50,000	100,000	150,000	
		Total 70200 · CONTRACTORS	24,800	7,800	4,800	4,200	2,400	4,800	7,200	
		Total Expense	1,914,597	1,748,916	1,946,697	913,894	1,060,847	1,119,737	2,150,784	
			(24,028)	101,497	4,423	(48,496)	127,968	(51,584)	106,184	

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			2012 Actuals	2013 Actual	2014 Budget	2014 Actuals	sep-dec	Jan - aug	total	Explanations
Other Income										
Investment Portfolio										
Dividend and Interest				69,259		46,461			-	
Deposits		15,000	15,000	-						Board Designated Funds
Withdrawals		(85,000)	(52,500)	(98,000)		(10,000)	(15,000)	(25,000)		
Wells Fargo Investment Fee			(20,305)	(20,387)	(16,578)	(5,600)	(16,800)	(22,400)		
Foreign Tax			-		(1,318)	(660)	(1,320)	(1,980)		
Year End Balance		1,928,172	2,153,486		234,863					
Olympic Trials, Grants Special Improvements										
88000 - Annual Grant Awards		52,802	52,500	50,000	25,000	-	-	-	-	
89000 Olympic Trials		65,194	-	-	-	-	-	-	-	2016
89100 - Website Upgrade		27,500	26,790	-	13,294	-	-	-	-	No further upgrades
89110 - Pilot Sectionals Program				40,000	15,200	-	-	-	-	Moved to 52000
89200 - Special Projects				8,000	-	10,000	15,000	25,000		
Total Other Expense		145,496	79,290	98,000	53,494	10,000	15,000	25,000		