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05/06/18

Cash Basis

Pacific Swimming Zone 1 South
Balance Sheet History
 As of April 30, 2018

| | <u>Sep 30, 17</u> | <u>Oct 31, 17</u> | <u>Nov 30, 17</u> | <u>Dec 31, 17</u> | <u>Jan 31, 18</u> | <u>Feb 28, 18</u> | <u>Mar 31, 18</u> | <u>Apr 30, 18</u> |
|---------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| ASSETS | | | | | | | | |
| Current Assets | | | | | | | | |
| Checking/Savings | | | | | | | | |
| Checking - Chase 8287 | 1,310.36 | 1,263.67 | 5,136.67 | 4,648.07 | 10,225.50 | 828.82 | 1,300.60 | 1,462.57 |
| Savings - Chase 9002 | 34,011.58 | 27,012.57 | 20,013.35 | 26,213.94 | 30,364.80 | 30,365.73 | 30,366.72 | 30,367.75 |
| Wells Fargo - Z1S Invest | 36,501.85 | 37,328.58 | 38,126.86 | 39,010.91 | 39,990.36 | 38,885.48 | 38,885.48 | 38,388.53 |
| Total Checking/Savings | <u>71,823.79</u> | <u>65,604.82</u> | <u>63,276.88</u> | <u>69,872.92</u> | <u>80,580.66</u> | <u>70,080.03</u> | <u>70,552.80</u> | <u>70,218.85</u> |
| Total Current Assets | <u>71,823.79</u> | <u>65,604.82</u> | <u>63,276.88</u> | <u>69,872.92</u> | <u>80,580.66</u> | <u>70,080.03</u> | <u>70,552.80</u> | <u>70,218.85</u> |
| TOTAL ASSETS | <u>71,823.79</u> | <u>65,604.82</u> | <u>63,276.88</u> | <u>69,872.92</u> | <u>80,580.66</u> | <u>70,080.03</u> | <u>70,552.80</u> | <u>70,218.85</u> |
| LIABILITIES & EQUITY | | | | | | | | |
| Equity | | | | | | | | |
| 30000 · Opening Balance Equity | 27,979.97 | 27,979.97 | 27,979.97 | 27,979.97 | 27,979.97 | 27,979.97 | 27,979.97 | 27,979.97 |
| 32000 · Retained Earnings | 43,391.55 | 43,391.55 | 43,391.55 | 43,391.55 | 43,391.55 | 43,391.55 | 43,391.55 | 43,391.55 |
| Net Income | 452.27 | -5,766.70 | -8,094.64 | -1,498.60 | 9,209.14 | -1,291.49 | -818.72 | -1,152.67 |
| Total Equity | <u>71,823.79</u> | <u>65,604.82</u> | <u>63,276.88</u> | <u>69,872.92</u> | <u>80,580.66</u> | <u>70,080.03</u> | <u>70,552.80</u> | <u>70,218.85</u> |
| TOTAL LIABILITIES & EQUITY | <u>71,823.79</u> | <u>65,604.82</u> | <u>63,276.88</u> | <u>69,872.92</u> | <u>80,580.66</u> | <u>70,080.03</u> | <u>70,552.80</u> | <u>70,218.85</u> |

Stable since last meeting

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Cash Basis

Pacific Swimming Zone 1 South
Income & Expense
March through April 2018

| | <u>Mar - Apr 18</u> | |
|---------------------------------------|---------------------|---|
| Ordinary Income/Expense | | |
| Income | | |
| 11600 · Championship Zone Meets | | |
| 11610 · Vendor Support | 885.97 | |
| Total 11600 · Championship Zone Meets | 885.97 | Late vendor checks for Brian Malick Memorial |
| 12500 · Age Group Program - Co-Pay | 3,360.00 | Deposited ZAM copays in March after meet |
| 17000 · Interest Income | 2.02 | |
| Total Income | 4,247.99 | |
| Gross Profit | 4,247.99 | |
| Expense | | |
| 54000 · Age Group Programs | | |
| 54010 · Pacific Coast All Star Meet | 1,760.00 | Copays to Z1S athletes |
| 54100 · Zone All Star Meet | | |
| 54200 · Zone All-Star Meet | 1,016.27 | |
| Total 54100 · Zone All Star Meet | 1,016.27 | ZAM car rental, gas, athlete/coach food at meet |
| Total 54000 · Age Group Programs | 2,776.27 | |
| 59000 · Volunteers | | |
| 59300 · Coach / Manager Stipend | 505.95 | |
| Total 59000 · Volunteers | 505.95 | Winter Champs & BMM meet director gift + 3 coach ZAM stipends |
| 61700 · Zone Equipment | | |
| 61730 · Equipment Storage | 320.00 | |
| Total 61700 · Zone Equipment | 320.00 | |
| 63000 · Office Expenses | | |
| 63300 · Postage | 10.00 | |
| Total 63000 · Office Expenses | 10.00 | |
| Total Expense | 3,612.22 | |
| Net Ordinary Income | 635.77 | |

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**Pacific Swimming Zone 1 South
Income & Expense
March through April 2018**

| | <u>Mar - Apr 18</u> |
|----------------------------------|----------------------|
| Other Income/Expense | |
| Other Income | |
| 85000 · Investment Income | |
| 85675 · Zone 1 South Gain/(Loss) | -496.95 |
| Total 85000 · Investment Income | -496.95 |
| Total Other Income | -496.95 |
| Net Other Income | -496.95 |
| Net Income | <u><u>138.82</u></u> |

Pacific Swimming Zone 1 South Actuals vs. Yearly Budget September 2017 through April 2018

| | Sep '17 - Apr 18 | Budget | \$ Over Budget | |
|---|------------------|-----------|----------------|---|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 11600 · Championship Zone Meets | | | | |
| 11605 · Entry Fees | 39,059.80 | 50,000.00 | -10,940.20 | |
| 11610 · Vendor Support | 1,661.17 | 700.00 | 961.17 | |
| 11615 · Program Sales | 0.00 | -1,040.00 | 1,040.00 | |
| Total 11600 · Championship Zone Meets | 40,720.97 | 49,660.00 | -8,939.03 | Reduced due to late vendor checks |
| 12500 · Age Group Program - Co-Pay | | | | |
| 12515 · Zone All Star Meet Income | -4,160.00 | | | |
| 12500 · Age Group Program - Co-Pay - Other | 3,360.00 | | | |
| Total 12500 · Age Group Program - Co-Pay | -800.00 | | | |
| 16000 · Other Income | | | | |
| 16006 · Meet Reg Rebate | 160.00 | 330.00 | -170.00 | |
| Total 16000 · Other Income | 160.00 | 330.00 | -170.00 | |
| 17000 · Interest Income | 7.25 | 15.00 | -7.75 | |
| Total Income | 40,088.22 | 50,005.00 | -9,916.78 | |
| Gross Profit | 40,088.22 | 50,005.00 | -9,916.78 | Reduced by deposit of ZAM copays + late vendor checks for Z1S Dec/Jan meets |
| Expense | | | | |
| 54000 · Age Group Programs | | | | |
| 54010 · Pacific Coast All Star Meet | 1,760.00 | 1,350.00 | 410.00 | |
| 54015 · Western Zone Meet | 7,000.00 | 7,000.00 | 0.00 | |
| 54100 · Zone All Star Meet | | | | |
| 54200 · Zone All-Star Meet | 1,139.64 | 600.00 | 539.64 | |
| Total 54100 · Zone All Star Meet | 1,139.64 | 600.00 | 539.64 | |
| Total 54000 · Age Group Programs | 9,899.64 | 8,950.00 | 949.64 | Underestimated ZAM expenses with meet in Carson City. |
| 58000 · Officials | | | | |
| 58300 · Supplies/Copying | 0.00 | 100.00 | -100.00 | |
| 58400 · Rule Books | 0.00 | 240.00 | -240.00 | |
| 58600 · Clinics | 0.00 | 300.00 | -300.00 | |
| 58700 · Motivational(Recruit/Retain) | 343.62 | 1,000.00 | -656.38 | |
| Total 58000 · Officials | 343.62 | 1,640.00 | -1,296.38 | |
| 59000 · Volunteers | | | | |
| 59100 · Officials Background Check | -164.50 | | | |
| 59300 · Coach / Manager Stipend | 505.95 | 500.00 | 5.95 | |
| Total 59000 · Volunteers | 341.45 | 500.00 | -158.55 | |

Pacific Swimming Zone 1 South
Actuals vs. Yearly Budget
 September 2017 through April 2018

| | <u>Sep '17 - Apr 18</u> | <u>Budget</u> | <u>\$ Over Budget</u> | |
|---|-------------------------|---------------|-----------------------|---|
| 61000 · Zone Meets | | | | |
| 61200 · Pool Rental & Related Services | | | | |
| 61240 · Pool Rental | 15,210.00 | 13,600.00 | 1,610.00 | |
| Total 61200 · Pool Rental & Related Services | 15,210.00 | 13,600.00 | 1,610.00 | No change since last report |
| 61400 · Operator Fee | | | | |
| 61410 · Computer Operators | 2,595.00 | 4,000.00 | -1,405.00 | |
| 61450 · Timing System Operator | 3,000.00 | 2,800.00 | 200.00 | |
| Total 61400 · Operator Fee | 5,595.00 | 6,800.00 | -1,205.00 | No change since last report |
| 61500 · Other Meet Costs | | | | |
| 61100 · Operations & Meet Supplies | 411.90 | | | |
| 61515 · Awards | 3,379.99 | 7,000.00 | -3,620.01 | |
| 61520 · Hospitality & Officials | 4,859.71 | 6,000.00 | -1,140.29 | |
| Total 61500 · Other Meet Costs | 8,651.60 | 13,000.00 | -4,348.40 | No change since last report |
| Total 61000 · Zone Meets | 29,456.60 | 33,400.00 | -3,943.40 | No change since last report |
| 61700 · Zone Equipment | | | | |
| 61710 · Equipment Purchases | 2,489.62 | 2,000.00 | 489.62 | |
| 61720 · Equipment Repair & Maintenance | 0.00 | 600.00 | -600.00 | |
| 61730 · Equipment Storage | 820.00 | 800.00 | 20.00 | |
| Total 61700 · Zone Equipment | 3,309.62 | 3,400.00 | -90.38 | |
| 63000 · Office Expenses | | | | |
| 63300 · Postage | 41.52 | 50.00 | -8.48 | |
| 63400 · Supplies/Copying | 63.81 | 200.00 | -136.19 | |
| 63500 · Mileage | 0.00 | 400.00 | -400.00 | |
| 63675 · Software Purchases | 0.00 | 100.00 | -100.00 | |
| Total 63000 · Office Expenses | 105.33 | 750.00 | -644.67 | |
| Total Expense | 43,456.26 | 48,640.00 | -5,183.74 | Improved by ZAM copays and late vendor income for Z1S meets |
| Net Ordinary Income | -3,368.04 | 1,365.00 | -4,733.04 | Better than at March Z1S BOD |
| Other Income/Expense | | | | |
| Other Income | | | | |
| 85000 · Investment Income | | | | |
| 85675 · Zone 1 South Gain/(Loss) | 2,215.37 | 1,430.00 | 785.37 | |
| Total 85000 · Investment Income | 2,215.37 | 1,430.00 | 785.37 | |
| Total Other Income | 2,215.37 | 1,430.00 | 785.37 | |
| Net Other Income | 2,215.37 | 1,430.00 | 785.37 | Reduced by recent investment losses |

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Cash Basis

Pacific Swimming Zone 1 South
Actuals vs. Yearly Budget
September 2017 through April 2018

| | <u>Sep '17 - Apr 18</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|------------|-------------------------|-----------------|---|
| Net Income | <u>-1,152.67</u> | <u>2,795.00</u> | <u>-3,947.67</u> Better than at March Z1S BOD |