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07/08/19

Accrual Basis

## Pacific Swimming Zone 1 South Profit & Loss Budget Overview September 2019 through August 2020

|  | Sep 19          | Oct 19      | Nov 19      | Dec 19           | Jan 20          | Feb 20           | Mar 20          | Apr 20      |
|--|-----------------|-------------|-------------|------------------|-----------------|------------------|-----------------|-------------|
| <b>Ordinary Income/Expense</b>               |                 |             |             |                  |                 |                  |                 |             |
| <b>Income</b>                                |                 |             |             |                  |                 |                  |                 |             |
| 11600 · Championship Zone Meets              |                 |             |             |                  |                 |                  |                 |             |
| 11605 · Entry Fees                           | 0.00            | 0.00        | 0.00        | 20,000.00        | 0.00            | 25,000.00        | 0.00            | 0.00        |
| 11610 · Vendor Support                       | 0.00            | 0.00        | 0.00        | 400.00           | 0.00            | 500.00           | 0.00            | 0.00        |
| 11615 · Program Sales                        |                 |             |             |                  | 0.00            | -880.00          | 0.00            | 0.00        |
| <b>Total 11600 · Championship Zone Meets</b> | <b>0.00</b>     | <b>0.00</b> | <b>0.00</b> | <b>20,400.00</b> | <b>0.00</b>     | <b>24,620.00</b> | <b>0.00</b>     | <b>0.00</b> |
| 12500 · Age Group Program - Co-Pay           | 0.00            | 0.00        | 0.00        | 0.00             |                 |                  |                 |             |
| 16000 · Other Income                         |                 |             |             |                  |                 |                  |                 |             |
| 16005 · Meet Reg Surcharge                   | 0.00            | 0.00        | 0.00        | 0.00             |                 |                  |                 |             |
| 16006 · Meet Reg Rebate                      | 0.00            | 0.00        | 0.00        | 50.00            | 0.00            | 200.00           | 0.00            | 0.00        |
| <b>Total 16000 · Other Income</b>            | <b>0.00</b>     | <b>0.00</b> | <b>0.00</b> | <b>50.00</b>     | <b>0.00</b>     | <b>200.00</b>    | <b>0.00</b>     | <b>0.00</b> |
| 17000 · Interest Income                      | 1.25            | 1.25        | 1.25        | 1.25             | 1.25            | 1.25             | 1.25            | 1.25        |
| <b>Total Income</b>                          | <b>1.25</b>     | <b>1.25</b> | <b>1.25</b> | <b>20,451.25</b> | <b>1.25</b>     | <b>24,821.25</b> | <b>1.25</b>     | <b>1.25</b> |
| <b>Gross Profit</b>                          | <b>1.25</b>     | <b>1.25</b> | <b>1.25</b> | <b>20,451.25</b> | <b>1.25</b>     | <b>24,821.25</b> | <b>1.25</b>     | <b>1.25</b> |
| <b>Expense</b>                               |                 |             |             |                  |                 |                  |                 |             |
| 54000 · Age Group Programs                   |                 |             |             |                  |                 |                  |                 |             |
| 54010 · Pacific Coast All Star Meet          | 0.00            | 0.00        | 0.00        | 0.00             | 1,870.00        | 0.00             | 0.00            | 0.00        |
| 54015 · Western Zone Meet                    | 0.00            | 0.00        | 0.00        | 0.00             | 0.00            | 0.00             | 0.00            | 0.00        |
| 54100 · Zone All Star Meet                   |                 |             |             |                  |                 |                  |                 |             |
| 54200 · Zone All-Star Meet                   | 0.00            | 0.00        | 0.00        | 0.00             | 0.00            | 0.00             | 2,000.00        | 0.00        |
| <b>Total 54100 · Zone All Star Meet</b>      | <b>0.00</b>     | <b>0.00</b> | <b>0.00</b> | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>      | <b>2,000.00</b> | <b>0.00</b> |
| <b>Total 54000 · Age Group Programs</b>      | <b>0.00</b>     | <b>0.00</b> | <b>0.00</b> | <b>0.00</b>      | <b>1,870.00</b> | <b>0.00</b>      | <b>2,000.00</b> | <b>0.00</b> |
| 58000 · Officials                            |                 |             |             |                  |                 |                  |                 |             |
| 58300 · Supplies/Copying                     | 100.00          | 0.00        | 0.00        | 0.00             |                 |                  |                 |             |
| 58400 · Rule Books                           | 240.00          | 0.00        | 0.00        | 0.00             |                 |                  |                 |             |
| 58600 · Clinics                              | 300.00          | 0.00        | 0.00        | 0.00             |                 |                  |                 |             |
| 58700 · Motivational(Recruit/Retain)         | 1,100.00        | 0.00        | 0.00        | 0.00             |                 |                  |                 |             |
| <b>Total 58000 · Officials</b>               | <b>1,740.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b>      |                 |                  |                 |             |
| 59000 · Volunteers                           |                 |             |             |                  |                 |                  |                 |             |
| 59300 · Coach / Manager Stipend              |                 |             |             |                  | 0.00            | 0.00             | 500.00          | 0.00        |
| <b>Total 59000 · Volunteers</b>              |                 |             |             |                  | <b>0.00</b>     | <b>0.00</b>      | <b>500.00</b>   | <b>0.00</b> |

**Pacific Swimming Zone 1 South  
Profit & Loss Budget Overview  
September 2019 through August 2020**

|   | Sep 19    | Oct 19  | Nov 19  | Dec 19    | Jan 20     | Feb 20    | Mar 20    | Apr 20  |
|---|-----------|---------|---------|-----------|------------|-----------|-----------|---------|
| <b>61000 · Zone Meets</b>                               |           |         |         |           |            |           |           |         |
| <b>61200 · Pool Rental &amp; Related Services</b>       |           |         |         |           |            |           |           |         |
| 61240 · Pool Rental                                     | 0.00      | 0.00    | 0.00    | 7,300.00  | 7,300.00   | 0.00      | 0.00      | 0.00    |
| <b>Total 61200 · Pool Rental &amp; Related Services</b> | 0.00      | 0.00    | 0.00    | 7,300.00  | 7,300.00   | 0.00      | 0.00      | 0.00    |
| <b>61400 · Operator Fee</b>                             |           |         |         |           |            |           |           |         |
| 61410 · Computer Operators                              | 0.00      | 0.00    | 0.00    | 1,300.00  | 1,300.00   | 0.00      | 0.00      | 0.00    |
| 61450 · Timing System Operator                          | 0.00      | 0.00    | 0.00    | 1,400.00  | 1,400.00   | 0.00      | 0.00      | 0.00    |
| <b>Total 61400 · Operator Fee</b>                       | 0.00      | 0.00    | 0.00    | 2,700.00  | 2,700.00   | 0.00      | 0.00      | 0.00    |
| <b>61500 · Other Meet Costs</b>                         |           |         |         |           |            |           |           |         |
| 61515 · Awards  | 0.00      | 0.00    | 0.00    | 2,500.00  | 2,500.00   | 0.00      | 0.00      | 0.00    |
| 61520 · Hospitality & Officials                         | 0.00      | 0.00    | 0.00    | 2,000.00  | 3,500.00   | 0.00      | 0.00      | 0.00    |
| <b>Total 61500 · Other Meet Costs</b>                   | 0.00      | 0.00    | 0.00    | 4,500.00  | 6,000.00   | 0.00      | 0.00      | 0.00    |
| <b>Total 61000 · Zone Meets</b>                         | 0.00      | 0.00    | 0.00    | 14,500.00 | 16,000.00  | 0.00      | 0.00      | 0.00    |
| <b>61700 · Zone Equipment</b>                           |           |         |         |           |            |           |           |         |
| 61710 · Equipment Purchases                             | 2,200.00  | 0.00    | 0.00    | 0.00      |            |           |           |         |
| 61720 · Equipment Repair & Maintenance                  | 400.00    | 0.00    | 0.00    | 0.00      |            |           |           |         |
| 61730 · Equipment Storage                               | 108.00    | 108.00  | 108.00  | 108.00    | 108.00     | 108.00    | 108.00    | 108.00  |
| <b>Total 61700 · Zone Equipment</b>                     | 2,708.00  | 108.00  | 108.00  | 108.00    | 108.00     | 108.00    | 108.00    | 108.00  |
| <b>63000 · Office Expenses</b>                          |           |         |         |           |            |           |           |         |
| 63300 · Postage   | 50.00     | 0.00    | 0.00    | 0.00      |            |           |           |         |
| 63400 · Supplies/Copying                                | 150.00    | 0.00    | 0.00    | 0.00      |            |           |           |         |
| 63675 · Software Purchases                              | 100.00    | 0.00    | 0.00    | 0.00      |            |           |           |         |
| <b>Total 63000 · Office Expenses</b>                    | 300.00    | 0.00    | 0.00    | 0.00      |            |           |           |         |
| <b>Total Expense</b>                                    | 4,748.00  | 108.00  | 108.00  | 14,608.00 | 17,978.00  | 108.00    | 2,608.00  | 108.00  |
| <b>Net Ordinary Income</b>                              | -4,746.75 | -106.75 | -106.75 | 5,843.25  | -17,976.75 | 24,713.25 | -2,606.75 | -106.75 |
| <b>Other Income/Expense</b>                             |           |         |         |           |            |           |           |         |
| <b>Other Income</b>                                     |           |         |         |           |            |           |           |         |
| 85000 · Investment Income                               |           |         |         |           |            |           |           |         |
| 85200 · Interest Income                                 | 0.00      | 0.00    | 0.00    | 0.00      | 0.00       | 0.00      | 0.00      | 0.00    |

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Accrual Basis

**Pacific Swimming Zone 1 South  
Profit & Loss Budget Overview  
September 2019 through August 2020**

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|                                  | <u>Sep 19</u>           | <u>Oct 19</u>       | <u>Nov 19</u>       | <u>Dec 19</u>          | <u>Jan 20</u>            | <u>Feb 20</u>           | <u>Mar 20</u>           | <u>Apr 20</u>       |
|----------------------------------|-------------------------|---------------------|---------------------|------------------------|--------------------------|-------------------------|-------------------------|---------------------|
| 85675 · Zone 1 South Gain/(Loss) | 125.00                  | 125.00              | 125.00              | 125.00                 | 125.00                   | 125.00                  | 125.00                  | 125.00              |
| Total 85000 · Investment Income  | 125.00                  | 125.00              | 125.00              | 125.00                 | 125.00                   | 125.00                  | 125.00                  | 125.00              |
| Total Other Income               | 125.00                  | 125.00              | 125.00              | 125.00                 | 125.00                   | 125.00                  | 125.00                  | 125.00              |
| Net Other Income                 | 125.00                  | 125.00              | 125.00              | 125.00                 | 125.00                   | 125.00                  | 125.00                  | 125.00              |
| Net Income                       | <u><u>-4,621.75</u></u> | <u><u>18.25</u></u> | <u><u>18.25</u></u> | <u><u>5,968.25</u></u> | <u><u>-17,851.75</u></u> | <u><u>24,838.25</u></u> | <u><u>-2,481.75</u></u> | <u><u>18.25</u></u> |

**Pacific Swimming Zone 1 South  
Profit & Loss Budget Overview  
September 2019 through August 2020**

|  | <u>May 20</u> | <u>Jun 20</u> | <u>Jul 20</u>    | <u>Aug 20</u>   | <u>TOTAL<br/>Sep '19 - ...</u> |
|--|---------------|---------------|------------------|-----------------|--------------------------------|
| <b>Ordinary Income/Expense</b>               |               |               |                  |                 |                                |
| <b>Income</b>                                |               |               |                  |                 |                                |
| <b>11600 · Championship Zone Meets</b>       |               |               |                  |                 |                                |
| 11605 · Entry Fees                           | 0.00          | 0.00          | 13,000.00        | 0.00            | 58,000.00                      |
| 11610 · Vendor Support                       | 0.00          | 0.00          | 300.00           | 0.00            | 1,200.00                       |
| 11615 · Program Sales                        | 0.00          | 0.00          | 0.00             | 0.00            | -880.00                        |
| <b>Total 11600 · Championship Zone Meets</b> | <u>0.00</u>   | <u>0.00</u>   | <u>13,300.00</u> | <u>0.00</u>     | <u>58,320.00</u>               |
| <b>12500 · Age Group Program - Co-Pay</b>    |               |               |                  |                 | 0.00                           |
| <b>16000 · Other Income</b>                  |               |               |                  |                 |                                |
| 16005 · Meet Reg Surcharge                   |               |               |                  |                 | 0.00                           |
| 16006 · Meet Reg Rebate                      | 0.00          | 0.00          | 50.00            | 0.00            | 300.00                         |
| <b>Total 16000 · Other Income</b>            | <u>0.00</u>   | <u>0.00</u>   | <u>50.00</u>     | <u>0.00</u>     | <u>300.00</u>                  |
| <b>17000 · Interest Income</b>               | 1.25          | 1.25          | 1.25             | 1.25            | 15.00                          |
| <b>Total Income</b>                          | <u>1.25</u>   | <u>1.25</u>   | <u>13,351.25</u> | <u>1.25</u>     | <u>58,635.00</u>               |
| <b>Gross Profit</b>                          | 1.25          | 1.25          | 13,351.25        | 1.25            | 58,635.00                      |
| <b>Expense</b>                               |               |               |                  |                 |                                |
| <b>54000 · Age Group Programs</b>            |               |               |                  |                 |                                |
| 54010 · Pacific Coast All Star Meet          | 0.00          | 0.00          | 0.00             | 0.00            | 1,870.00                       |
| 54015 · Western Zone Meet                    | 0.00          | 0.00          | 0.00             | 7,700.00        | 7,700.00                       |
| 54100 · Zone All Star Meet                   |               |               |                  |                 |                                |
| 54200 · Zone All-Star Meet                   | 0.00          | 0.00          | 0.00             | 0.00            | 2,000.00                       |
| <b>Total 54100 · Zone All Star Meet</b>      | <u>0.00</u>   | <u>0.00</u>   | <u>0.00</u>      | <u>0.00</u>     | <u>2,000.00</u>                |
| <b>Total 54000 · Age Group Programs</b>      | <u>0.00</u>   | <u>0.00</u>   | <u>0.00</u>      | <u>7,700.00</u> | <u>11,570.00</u>               |
| <b>58000 · Officials</b>                     |               |               |                  |                 |                                |
| 58300 · Supplies/Copying                     |               |               |                  |                 | 100.00                         |
| 58400 · Rule Books                           |               |               |                  |                 | 240.00                         |
| 58600 · Clinics                              |               |               |                  |                 | 300.00                         |
| 58700 · Motivational(Recruit/Retain)         |               |               |                  |                 | 1,100.00                       |
| <b>Total 58000 · Officials</b>               |               |               |                  |                 | <u>1,740.00</u>                |
| <b>59000 · Volunteers</b>                    |               |               |                  |                 |                                |
| 59300 · Coach / Manager Stipend              | 0.00          | 0.00          | 0.00             | 0.00            | 500.00                         |
| <b>Total 59000 · Volunteers</b>              | <u>0.00</u>   | <u>0.00</u>   | <u>0.00</u>      | <u>0.00</u>     | <u>500.00</u>                  |

**Pacific Swimming Zone 1 South  
Profit & Loss Budget Overview  
September 2019 through August 2020**

|   | <u>May 20</u> | <u>Jun 20</u> | <u>Jul 20</u> | <u>Aug 20</u> | <u>TOTAL<br/>Sep '19 - ...</u> |
|---|---------------|---------------|---------------|---------------|--------------------------------|
| <b>61000 · Zone Meets</b>                               |               |               |               |               |                                |
| <b>61200 · Pool Rental &amp; Related Services</b>       |               |               |               |               |                                |
| 61240 · Pool Rental                                     | 0.00          | 0.00          | 5,000.00      | 0.00          | 19,600.00                      |
| <b>Total 61200 · Pool Rental &amp; Related Services</b> | 0.00          | 0.00          | 5,000.00      | 0.00          | 19,600.00                      |
| <b>61400 · Operator Fee</b>                             |               |               |               |               |                                |
| 61410 · Computer Operators                              | 0.00          | 0.00          | 1,300.00      | 0.00          | 3,900.00                       |
| 61450 · Timing System Operator                          | 0.00          | 0.00          | 1,400.00      | 0.00          | 4,200.00                       |
| <b>Total 61400 · Operator Fee</b>                       | 0.00          | 0.00          | 2,700.00      | 0.00          | 8,100.00                       |
| <b>61500 · Other Meet Costs</b>                         |               |               |               |               |                                |
| 61515 · Awards  | 0.00          | 0.00          | 1,500.00      | 0.00          | 6,500.00                       |
| 61520 · Hospitality & Officials                         | 0.00          | 0.00          | 2,000.00      | 0.00          | 7,500.00                       |
| <b>Total 61500 · Other Meet Costs</b>                   | 0.00          | 0.00          | 3,500.00      | 0.00          | 14,000.00                      |
| <b>Total 61000 · Zone Meets</b>                         | 0.00          | 0.00          | 11,200.00     | 0.00          | 41,700.00                      |
| <b>61700 · Zone Equipment</b>                           |               |               |               |               |                                |
| 61710 · Equipment Purchases                             |               |               |               |               | 2,200.00                       |
| 61720 · Equipment Repair & Maintenance                  |               |               |               |               | 400.00                         |
| 61730 · Equipment Storage                               | 108.00        | 108.00        | 108.00        | 108.00        | 1,296.00                       |
| <b>Total 61700 · Zone Equipment</b>                     | 108.00        | 108.00        | 108.00        | 108.00        | 3,896.00                       |
| <b>63000 · Office Expenses</b>                          |               |               |               |               |                                |
| 63300 · Postage   |               |               |               |               | 50.00                          |
| 63400 · Supplies/Copying                                |               |               |               |               | 150.00                         |
| 63675 · Software Purchases                              |               |               |               |               | 100.00                         |
| <b>Total 63000 · Office Expenses</b>                    |               |               |               |               | 300.00                         |
| <b>Total Expense</b>                                    | 108.00        | 108.00        | 11,308.00     | 7,808.00      | 59,706.00                      |
| <b>Net Ordinary Income</b>                              | -106.75       | -106.75       | 2,043.25      | -7,806.75     | -1,071.00                      |
| <b>Other Income/Expense</b>                             |               |               |               |               |                                |
| <b>Other Income</b>                                     |               |               |               |               |                                |
| 85000 · Investment Income                               |               |               |               |               |                                |
| 85200 · Interest Income                                 | 0.00          | 0.00          | 0.00          | 0.00          | 0.00                           |

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**Pacific Swimming Zone 1 South  
Profit & Loss Budget Overview  
September 2019 through August 2020**

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|                                  | <u>May 20</u> | <u>Jun 20</u> | <u>Jul 20</u>   | <u>Aug 20</u>    | <u>TOTAL<br/>Sep '19 - ...</u> |
|----------------------------------|---------------|---------------|-----------------|------------------|--------------------------------|
| 85675 · Zone 1 South Gain/(Loss) | 125.00        | 125.00        | 125.00          | 125.00           | 1,500.00                       |
| Total 85000 · Investment Income  | 125.00        | 125.00        | 125.00          | 125.00           | 1,500.00                       |
| Total Other Income               | 125.00        | 125.00        | 125.00          | 125.00           | 1,500.00                       |
| Net Other Income                 | 125.00        | 125.00        | 125.00          | 125.00           | 1,500.00                       |
| Net Income                       | <u>18.25</u>  | <u>18.25</u>  | <u>2,168.25</u> | <u>-7,681.75</u> | <u>429.00</u>                  |