

**Pacific Swimming**  
**DRAFT Statement of Activities Budget Performance**  
**April 2023**

	Apr 23	Budget	Sep '22 - Apr 23	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Membership-USA Swim Fees</b>	9,517.68	7,885.00	285,297.40	301,685.00	334,110.00
11500 · Meet Fees LSC	40,676.30	40,745.00	360,859.72	329,670.00	494,565.00
12500 · Age Group Program - Co-Pay	0.00	0.00	32,780.00	32,420.00	89,300.00
13000 · Camp Program - Co-Pay	0.00	0.00	9,477.00	11,460.00	11,460.00
14000 · Marketing Income	0.00	100.00	300.00	1,000.00	1,200.00
15000 · Merchandise Sales	168.00	370.00	6,109.90	4,400.00	6,000.00
16000 · Other Income	400.00	140.00	13,958.58	2,855.00	2,895.00
17000 · Interest Income	3.14	2.00	26.88	17.00	25.00
18000 · Point Redemption from CC	600.00	100.00	2,800.00	1,150.00	1,600.00
<b>Total Income</b>	<u>51,365.12</u>	<u>49,342.00</u>	<u>711,609.48</u>	<u>684,657.00</u>	<u>941,155.00</u>
<b>Cost of Goods Sold</b>					
40000 · Merchandise Cost of Goods Sold	131.92	400.00	5,638.12	4,775.00	6,425.00
<b>Total COGS</b>	<u>131.92</u>	<u>400.00</u>	<u>5,638.12</u>	<u>4,775.00</u>	<u>6,425.00</u>
<b>Gross Profit</b>	51,233.20	48,942.00	705,971.36	679,882.00	934,730.00
<b>Expense</b>					
52000 · National/Senior Program	0.00	3,900.00	76,620.00	107,400.00	206,590.00
54000 · Age Group Programs	0.00	0.00	82,965.23	79,690.00	188,145.00
54500 · Camp Program	0.00	0.00	23,430.02	27,407.00	30,407.00
55000 · Diversity	529.50	5,800.00	16,941.40	24,650.00	32,600.00
55500 · Events	4,497.30	6,250.00	28,776.66	32,325.00	42,875.00
56000 · Chairman	0.00	50.00	0.00	550.00	800.00
57000 · Treasurer	1,438.65	1,125.00	29,996.44	30,610.00	34,560.00
58000 · Officials	3,003.54	4,075.00	26,749.72	38,025.00	47,500.00
59000 · Volunteers	6,845.54	1,200.00	20,153.57	17,586.00	55,786.00
62000 · Marketing	369.95	133.33	1,101.90	1,066.68	1,600.00
63000 · Office Expenses	2,426.86	1,201.08	13,161.61	11,621.68	15,851.00
70000 · Staff Expenses	20,406.30	22,512.50	167,781.13	173,400.97	259,026.92
70200 · Contractors	0.00	4,000.00	0.00	28,000.00	44,000.00
75000 · Miscellaneous	360.45		360.45		
<b>Total Expense</b>	<u>39,878.09</u>	<u>50,246.91</u>	<u>488,038.13</u>	<u>572,332.33</u>	<u>959,740.92</u>
<b>Net Ordinary Income</b>	11,355.11	(1,304.91)	217,933.23	107,549.67	(25,010.92)
<b>Other Income/Expense</b>					
<b>Other Income</b>					
85000 · Investment Income	25,154.70		198,983.97		
86000 · Wells Fargo Investment Fee	(6,127.97)	(8,000.00)	(19,421.32)	(24,000.00)	(32,000.00)
<b>Total Other Income</b>	<u>19,026.73</u>	<u>(8,000.00)</u>	<u>177,562.65</u>	<u>(24,000.00)</u>	<u>(32,000.00)</u>
<b>Other Expense</b>					
88000 · Pacific Swimming Grants	0.00	0.00	0.00	25,000.00	25,000.00
89200 · Special Projects	0.00		4,435.55		
89500 · Interest and Finance Charges	0.00	1,330.00	4,426.94	10,640.00	15,960.00
<b>Total Other Expense</b>	<u>0.00</u>	<u>1,330.00</u>	<u>8,862.49</u>	<u>35,640.00</u>	<u>40,960.00</u>
<b>Net Other Income</b>	19,026.73	(9,330.00)	168,700.16	(59,640.00)	(72,960.00)
<b>Net Income</b>	<u><u>30,381.84</u></u>	<u><u>(10,634.91)</u></u>	<u><u>386,633.39</u></u>	<u><u>47,909.67</u></u>	<u><u>(97,970.92)</u></u>