

## Pacific Swimming

**DRAFT 2017-18 Statement of Activities Budget Performance**

September 2017

	<b>Sep 17</b>	<b>Budget</b>	<b>Annual Budget</b>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Total Membership-USA Swim Fees</b>	39,922.00	40,578.00	321,282.00
<b>Total 11500 · Meet Fees LSC</b>	10,306.50	26,585.00	526,690.00
<b>Total 11700 · Far Westerns</b>	0.00	0.00	155,000.00
<b>Total 12500 · Age Group Program - Co-Pay</b>	0.00	0.00	73,670.00
<b>Total 13000 · Camp Program - Co-Pay</b>	0.00	0.00	11,700.00
<b>Total 14000 · Marketing Income</b>	50.00	50.00	750.00
<b>Total 15000 · Merchandise Sales</b>	225.17		
<b>Total 16000 · Other Income</b>	360.00	75.00	4,950.00
<b>17000 · Interest Income</b>	18.60	15.00	180.00
<b>18000 · Point Redemption from CC</b>	1,000.00	400.00	4,800.00
<b>Total Income</b>	51,882.27	67,703.00	1,099,022.00
<b>Cost of Goods Sold</b>			
<b>Total 40000 · Merchandise Cost of Goods Sold</b>	308.78		
<b>Total COGS</b>	308.78		
<b>Gross Profit</b>	51,573.49	67,703.00	1,099,022.00
<b>Expense</b>			
<b>Total 52000 · National/Senior Program</b>	0.00	100.00	236,092.89
<b>Total 54000 · Age Group Programs</b>	0.00	0.00	171,606.00
<b>Total 54500 · Camp Program</b>	0.00	0.00	37,300.00
<b>Total 54600 · Disability</b>	0.00	100.00	1,200.00
<b>Total 55000 · Diversity</b>	72.80	650.00	38,700.00
<b>Total 55500 · Events</b>	0.00	0.00	198,900.00
<b>Total 56000 · Chairman</b>	0.00	270.00	7,240.00
<b>Total 57000 · Treasurer</b>	1,678.75	3,644.00	42,998.00
<b>Total 58000 · Officials</b>	0.00	0.00	62,000.00
<b>Total 59000 · Volunteers</b>	17,673.98	23,675.00	43,026.00
<b>Total 62000 · Marketing</b>	169.95	200.00	1,580.00
<b>Total 63000 · Office Expenses</b>	2,789.09	3,130.00	38,235.00
<b>Total 70000 · Staff Expenses</b>	24,708.63	21,493.76	267,090.02
<b>Total 70200 · Contractors</b>	600.00	600.00	7,200.00
<b>Total Expense</b>	47,693.20	53,862.76	1,153,167.91
<b>Net Ordinary Income</b>	3,880.29	13,840.24	(54,145.91)
<b>Other Income</b>			
<b>Total Other Income</b>	24,924.33	(145.00)	(27,540.00)
<b>Other Expense</b>			
<b>88000 · Pacific Swimming Grants</b>	0.00	0.00	50,000.00
<b>89200 · Special Projects</b>	0.00	2,500.00	30,000.00
<b>Total Other Expense</b>	0.00	2,500.00	80,000.00
<b>Net Other Income</b>	24,924.33	(2,645.00)	(107,540.00)
<b>Net Income</b>	<b>28,804.62</b>	<b>11,195.24</b>	<b>(161,685.91)</b>