

# Pacific Swimming

## DRAFT Statement of Activities Budget Performance

### January 2024

	Jan 24	Budget	Sep '23 - Jan 24	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Membership-USA Swim Fees</b>	31,096.88	41,695.00	262,275.80	261,742.00	344,395.00
<b>11500 · Meet Fees LSC</b>	42,292.15	36,650.00	258,650.59	222,185.00	528,500.00
<b>12500 · Age Group Program - Co-Pay</b>	11,520.00	13,120.00	11,520.00	13,120.00	98,590.00
<b>13000 · Camp Program - Co-Pay</b>	0.00	0.00	330.00	750.00	12,270.00
<b>14000 · Marketing Income</b>	150.00	75.00	250.00	400.00	1,000.00
<b>14500 · Special Events</b>	0.00		(1,881.00)		
<b>15000 · Merchandise Sales</b>	458.00	300.00	9,606.00	6,250.00	7,500.00
<b>16000 · Other Income</b>	100.00	0.00	3,522.76	3,125.00	3,450.00
<b>17000 · Interest Income</b>	3.25	3.33	15.54	16.69	40.00
<b>18000 · Point Redemption from CC</b>	100.00	300.00	1,300.00	1,800.00	4,200.00
<b>Total Income</b>	85,720.28	92,143.33	545,589.69	509,388.69	999,945.00
<b>Cost of Goods Sold</b>					
<b>40000 · Merchandise Cost of Goods Sold</b>	439.50	330.00	8,998.88	6,470.00	7,850.00
<b>Total COGS</b>	439.50	330.00	8,998.88	6,470.00	7,850.00
<b>Gross Profit</b>	85,280.78	91,813.33	536,590.81	502,918.69	992,095.00
<b>Expense</b>					
<b>52000 · National/Senior Program</b>	0.00	1,600.00	71,728.15	97,860.00	229,700.00
<b>54000 · Age Group Programs</b>	20,754.87	24,794.00	20,754.87	24,794.00	205,502.00
<b>54500 · Camp Program</b>	0.00	0.00	3,589.55	3,000.00	35,876.00
<b>55000 · Diversity</b>	216.00	575.00	15,857.90	19,075.00	35,800.00
<b>55500 · Events</b>	(175.23)	0.00	21,681.35	25,050.00	45,450.00
<b>56000 · Chairman</b>	0.00	295.45	1,426.24	3,681.80	4,000.00
<b>57000 · Treasurer</b>	3,421.57	2,440.00	16,624.90	18,910.00	33,720.00
<b>58000 · Officials</b>	0.00	490.00	25,067.43	27,420.00	48,600.00
<b>59000 · Volunteers</b>	1,375.64	2,918.00	8,572.86	17,136.00	50,052.00
<b>62000 · Marketing</b>	300.00	300.00	658.98	730.00	1,600.00
<b>63000 · Office Expenses</b>	854.49	1,620.00	7,087.61	8,805.00	17,490.00
<b>70000 · Staff Expenses</b>	26,822.97	24,755.25	130,643.79	124,916.92	298,568.00
<b>Total Expense</b>	53,570.31	59,787.70	323,693.63	371,378.72	1,006,358.00
<b>Net Ordinary Income</b>	31,710.47	32,025.63	212,897.18	131,539.97	(14,263.00)
<b>Other Income/Expense</b>	69,577.84	(8,000.00)	224,067.67	(16,000.00)	(161,000.00)
<b>Net Income</b>	<b>101,288.31</b>	<b>24,025.63</b>	<b>436,964.85</b>	<b>115,539.97</b>	<b>(175,263.00)</b>